

**Title:** Senior Product Manager

**Reports to:** Director, Software Development

**Status:** Full Time

## Position

Angoss is looking for a strong Senior Product Manager to lead our predictive analytics software roadmap. Reporting to the head of R&D, you will be responsible for the prioritization of all development efforts, as well as defining the detailed requirements for improvements to our software. We are looking for a visionary who understands the market and is an authority on analytics software.

In order to be successful in this role you will need to have hands-on experience using a variety of predictive analytics and data mining tools, as well as a solid foundation in product management within a software development organization. You will need to coordinate and prioritize input from many different internal and external stakeholders with conflicting priorities, and build consensus on a product roadmap. You will need to work well with all levels of the organization, from communicating your vision to the executive team, to working with the developers who will implement your designs.

As the Senior Product Manager, you will have the authority and accountability for defining the future of Angoss' software products. Angoss has built a robust data mining platform with many industry leading capabilities. Your job will be to continue to extend and expand the software to increase market share.

## Responsibilities:

- Be the product owner for the KnowledgeSTUDIO suite of products, defining the feature roadmap and prioritizing the backlog of potential enhancements,
- Lead product design processes, collaborating with users and internal stakeholders to design industry leading predictive analytics and data mining software
- Create detailed use cases, product concepts and functional specifications
- Support sales and marketing by leading the development and maintenance of technical marketing collateral as well as providing pre-sales support as necessary
- Maintain current, hands-on, in-depth knowledge of competitive products and maintain technical analysis of competitive strengths and weaknesses

## Skills:

- 10+ years of related experience as a data mining analyst, with experience in a software development organization.
- Strong problem solving skills along with excellent verbal and written communication skills which will be used in documenting use cases, detailed product requirements and product positioning.
- Proven ability to effectively interface with customers and internal users to build consensus on product roadmap priorities.
- Experience with various data mining, predictive analytics and statistical packages.
- Ability to work with R&D to design robust and intuitive graphical user interfaces

## Applications

Applicants should apply by submitting the following to [careers@angoss.com](mailto:careers@angoss.com). In the “Subject” field specify “Angoss Careers: Senior Product Manager”

- Cover Letter
- Resume

## References

Applicants will be expected to provide suitable references from current or former employers upon request.

## About Angoss Software

As a global leader in predictive analytics, Angoss helps businesses increase sales and profitability, and reduce risk. Angoss helps businesses discover valuable insight and intelligence from their data while providing clear and detailed recommendations on the best and most profitable opportunities to pursue to improve sales, marketing and risk performance.

Our suite of desktop, client-server and in-database software products and Software-as-a-Service solutions make predictive analytics accessible and easy to use for technical and business users. Many of the world's leading organizations use Angoss software products and solutions to grow revenue, increase sales productivity and improve marketing effectiveness while reducing risk and cost.

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