

Angoss Collections Analytics is an on-demand credit portfolio management solution for B2B or B2C organizations that empowers collection teams to reduce receivables balances, increase operational profitability and maintain client satisfaction.

Angoss Collections Analytics leverages Angoss' industry-leading business intelligence, data mining and predictive analytics capabilities to provide the necessary insight to refine collection strategies by applying a combination of historical trend and collection performance reporting with portfolio segmentation and predictive recovery scoring. Delivered through a business-friendly web portal, Angoss Collection Analytics produces actionable dashboards and reports to guide the application of collection strategies and treatments.

## Reduce Receivables Balances

Collections Managers can use Angoss Collections Analytics to develop and track strategies to reduce receivables balances. By combining recovery probabilities with delinquency balances, collection teams can focus on account segments that have both a high balance and high probability of recovery, while avoiding those most likely to self-cure or those accounts that are potentially fraudulent. Business-friendly reporting highlights trends in accounts receivable balances and recovery performance over time, allowing you to validate the results of your strategies. All report data can be exported for use and integration in other applications.



*Dynamic reporting and interactive dashboards provide powerful analytics tools to development and monitor strategies to reduce receivables balances*

## Improve Collection Operational Efficiency

Managing collections costs and team productivity is critical to the successful Collection Manager. Angoss Collections Analytics includes a suite of interactive reports and analysis tools to explore key performance indicators (KPIs) related to recovery performance by team and collector hour. These trends are critical indicators of the success of your recovery strategies, designed in part to increase the productivity of collection teams by pinpointing accounts that are likely to repay earlier and in greater amounts.

### Key Features

- Market-proven solution provides a mix of business intelligence reporting and predictive analytics to define strategies to reduce balances, improve productivity and positively impact client satisfaction.
- Business-friendly dashboards and reports highlight trends in A/R balances, team and collector hour productivity.
- Portfolio segmentation and recovery scoring allows teams to quickly and easily identify pockets of accounts that have high balances and high recovery probabilities.
- Monitor your recovery strategies with insightful trend analysis and reporting.

Strategies can be interfaces with client interaction and dialing systems, further enhancing productivity by leveraging and optimizing investments in existing systems and providing a seamless integration to tools already being used to help collection teams.

### Improve Client Satisfaction

It's important for collection teams to manage each overdue account with an appropriate protocol. Angoss Collections Analytics segments and identifies accounts representing those that self-cure, those that cure with engagement, those that will improve, remain stable, or grow more delinquent. Using Angoss Collections Analytics you can assign treatments and protocols to each of your segments depending on the account's recovery score, outstanding balance, and balance age. This ensures collection teams are distinguishing well-intended, "accidental" debtors from those under economic hardship or potential cases of actual fraud.

### Flexible Deployment Options

Angoss Collections Analytics is available today as a fully-hosted or premise-installed solution.

For more information about Angoss Collections Analytics visit [www.angoss.com](http://www.angoss.com).



*Prioritized call lists developed using Angoss Collections Analytics can be interfaced with existing dialers or internal client interaction management systems, driving team productivity and fully leveraging existing investments.*

#### Key Benefits

- Improve operational profit by reducing collections costs while improving recovery rates and volumes.
- Gain insight to your debtors repayment behavior and your account recoverable value – and use this data to build effective strategies
- As a fully hosted solution Angoss Collection Analytics allows you to better manage your technology costs while providing access to your users

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